



# Many More Hispanics Starting Businesses

By Allen Thomas

Each year from September 15 to October 15, Americans celebrate National Hispanic Heritage Month to recognize the many contributions, diverse cultures, and extensive histories of the Hispanic and Latino communities across the United States. The Biden-Harris Administration's Small Business Boom is being driven in large part by Hispanic founders, business owners, and innovators. During Hispanic Heritage Month, the United States Small Business Administration (SBA) is shining a spotlight on the incredible entrepreneurial spirit of this diverse community, while also highlighting the SBA's historic work to help more Hispanics than ever realize their American dream of business ownership.

The Hispanic community is one of the most entrepreneurial-spirited groups in the nation. In the past three years, our nation has seen the fastest creation rate of Latino-owned small businesses in over a decade. According to recent studies, more than seventy-three percent of small business owners say their business has grown in the last

year, with an even higher percentage of Latino owners (eighty percent) saying the same.

As the highest-ranking Latina in the president's cabinet, United States SBA Administrator Isabella Casillas Guzman is committed to the success of Hispanic communities. More Hispanics than ever before are seizing the opportunity to create new businesses, which also improves their cities and neighborhoods. Last year, the SBA backed a record \$3 billion in small business loans to Hispanic entrepreneurs and assisted Latino businesses in accessing nearly \$10 billion in federal contracts.

In the Southeastern Region, over \$813 million in SBA lending was approved for Hispanic-owned small businesses last year. These loans were responsible for the creation of over fifteen thousand jobs. Across my eight-state region, the SBA regularly engages Latino organizations including Hispanic chambers of commerce, minority supplier councils, workforce development boards, and community-based groups that support Hispanic business advocacy and outreach.

Early on, President Biden directed the development of an ambitious, government-wide



interagency plan to advance equity, justice, and opportunities for minority, veteran, women, and rural communities. The SBA established four equity goals that focus on direct assistance including increased access to capital for underserved communities;

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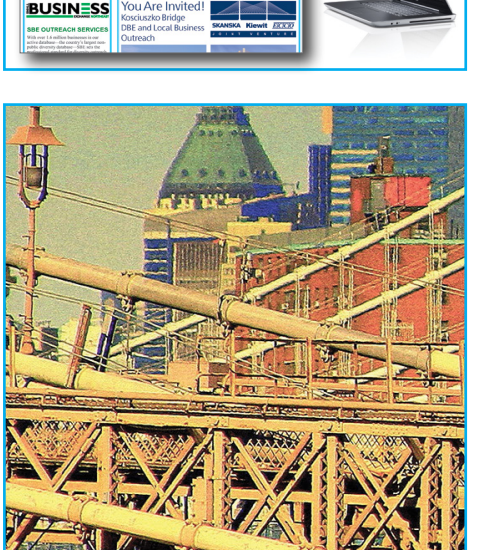
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**Turner ECRUZ** NEW YORK STATE OF OPPORTUNITY | Battery Park City Authority

INVITE YOU TO  
**LEARN ABOUT UPCOMING OPPORTUNITIES**

**BATTERY PARK CITY AUTHORITY NORTH WEST RESILIENCY PROJECT**

Turner-EECruz, a Joint Venture, is seeking qualified New York State (NYS) Empire State Development (ESD) certified Minority- and Women-owned Business Enterprise (MWBE) and Service Disabled Veteran Owned Business (SDVOB) firms to support the Turner-EECruz team on the Battery Park City Authority North West Resiliency Project.

**EVENT HIGHLIGHTS**

LEARN ABOUT UPCOMING OPPORTUNITIES | PRE-QUALIFICATION PROCESS EXPLAINED | NETWORK WITH PROJECT EXECUTIVES

LOCATION: Museum of Jewish Heritage, Edmond J. Safra Plaza 36 Battery Place, New York, NY 10280

DATE & TIME: Wednesday, October 9th, From 1 PM - 3 PM

SCAN TO RSVP

**Turner ECRUZ** NEW YORK STATE OF OPPORTUNITY | Battery Park City Authority

REMINDER:  
**PLEASE SUBMIT YOUR QUESTIONNAIRE!**

**BATTERY PARK CITY AUTHORITY NORTH WEST RESILIENCY PROJECT**

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**NOTICE OF INTEREST**

Reaches 1 through 7 of the Battery Park City Authority North West Resiliency Project.

**SUBMIT NOTICE OF INTEREST QUESTIONNAIRE**

Responses Due: Tuesday, October 8, 2024, at 5:00 PM ET

**Tutor Perini**

**FRONTIER KEMPER/TUTOR PERINI/HYUNDAI**

**ARE SOLICITING DBE AND NON-DBE SUBCONTRACTORS AND SUPPLIERS**

**Manhattan Tunnel Project through a Design-Build Agreement in Manhattan, New York**

**Manhattan Tunnel is a Package of the Larger Hudson Tunnel Gateway Project**

**Gateway Development Commission RFP No. GDC23-005**

**Bid Date: November 7, 2024**

**Brief description of work:**  
 Work consists of two separate mined tunnels to be constructed utilizing Sequential Excavation Methods ("SEM") tunneling techniques in combination with in-situ ground improvements (e.g., ground freezing and jet grouting) from about 50 feet west of the Manhattan Bulkhead to an interface with the Hudson Yards Concrete Casing. Also included are design and engineering disciplines, demolition, hauling, concrete, utility work, road construction, paving, line striping, traffic signal, traffic control, park construction, fencing, community outreach, inspection and testing, security, and instrumentation.

**The DBE Participation goal for the project is 12%**

**ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Wednesday, October 16, 2024.** Proposal bid date November 7, 2024, time 2:00 pm. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to [solicitations@tutorperini.com](mailto:solicitations@tutorperini.com) or contact Arlene McBayne at (914) 739-1908.

For questions or inquiries regarding the job, contact Scott Wilson, Senior Estimator, at (661) 305-8335 or [swilson@frontierkemper.com](mailto:swilson@frontierkemper.com).

**SKANSKA**

**SKANSKA USA CIVIL**

**IS SOLICITING COST PROPOSALS FROM NEW YORK AND NEW JERSEY DBE SUBCONTRACTORS AND VENDORS**

**Manhattan Tunnel Project**

**Gateway Development Commission RFP No. GDC23-005**

**Bid Date: November 7, 2024**

**Description of project:**  
 The Manhattan Tunnel consists of two separate mined tunnels to be constructed utilizing Sequential Excavation Methods ("SEM") tunneling techniques in combination with in-situ ground improvements (e.g., ground freezing and jet grouting) from about 50 feet west of the Manhattan Bulkhead ("Bulkhead") to an interface with the HYCC-3, within the Hudson Yards. The construction of two sets of shafts for support of tunnel excavation: the Temporary Shafts (located by the Manhattan bulkhead) and the 12th Avenue Shaft.

**Many bidding opportunities are available:** geotechnical instrumentation, haul and dispose soil, rodent control, photography, rebar fabrication, electrical sub, soil and water sampling, park restoration, office trailers, fencing, curbs and sidewalks, site work, security guard service, utility work, QA/QC inspections.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Aislinn.Speranza@skanska.com](mailto:Aislinn.Speranza@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**

**SKANSKA USA CIVIL**

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS**

**Design-Build Services for LIRR West Side Yard Flood Mitigation Measures**

**MTA Construction and Department Contract No. 6401**

**Bid Date: February 3, 2025**

**Description of project:**  
 Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications.

This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection below the WSY perimeter will be accomplished via a combination of permanent flood walls and deployable flood barriers.

**Many bidding opportunities are available:** deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, site utilities.

If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: [Aislinn.Speranza@skanska.com](mailto:Aislinn.Speranza@skanska.com) • EOE/M/F/Vet/Disabled

**NORTHEAST EVENTS FOR YOUR BUSINESS**

**2024**

**Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar**  
 Tuesday, October 15, 2024, 2:00 pm–3:30 pm  
 Online  
 Main Sponsor(s): US Small Business Administration  
 Contact: Patrice Dozier, [patrice.dozier@sba.gov](mailto:patrice.dozier@sba.gov)  
 Fee: Free; registration required  
 Welcome to the WOSB webinar series! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's 'Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions will include an overview of the self-certification process, as well as a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register for this free webinar at <https://www.eventbrite.com/e/woman-owned-small-business-wosb-certification-program-tickets-853224426227>

**8(a) Orientation and SAM Registration Webinar**  
 Wednesday, October 16, 2024, 10:30 am–11:30 am  
 Online  
 Main Sponsor(s): US Small Business Administration  
 Contact: SBA Illinois District Office, 312-353-4528, [illinois.do@sba.gov](mailto:illinois.do@sba.gov)  
 Fee: Free; registration required  
 Join the Small Business Administration (SBA)

Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, visit <https://www.eventbrite.com/e/8a-orientation-sam-registration-tickets-518989961947>

**Selling to the Federal Government Webinar**  
 Thursday, October 24, 2024, 1:00 pm–4:00 pm  
 Online  
 Main Sponsor(s): US Small Business Administration  
 Contact: George Tapia, 610-382-3086, [george.tapia@sba.gov](mailto:george.tapia@sba.gov)  
 Fee: Free; registration required  
 Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning.